

Dominik Umberto Schott, Business Coach



Current Role:

Dominik Schott is one of Germany's best known TV-voices. He does commentary and voice-over for ProSieben's daily show "taff" and can be heard in many other programs, commercials or audio books.

On screen he presents a program about social politics. In this field he also hosts panel discussions and events.

As a freelance facilitator for Dale Carnegie and other training companies he helps individuals and organizations develop more effective communication skills – internally and with the media. He is an expert in body language and story telling.

Industry Experience:

Dominik has spent more than 20 years in the media business, hosted thousands of live shows for radio shows and TV. He has interviewed celebrities and politicians, edited news and stories for national newspapers and TV, written radio commercials, trailers, image films and translated documentaries for The History Channel, Discovery Channel and others.

Trainer Certification:

Core Competency; Dale Carnegie Course; High Impact Presentation

Corporate Training Experience:

Dominik trained different management levels for companies like Cisco Systems, BASF, Philip Morris, Kabel Deutschland, Commerzbank, Focus Tomorrow, Oliver Wyman, Robert Half International, Lufthansa, Deutsche Post and others.

For the Energy Provider E.ON he trained 16 project managers to present their current project to the top 2000 European managers – in just 90 seconds without using Power Point. For each of these so called "future architects" this presentation was a major break-through.

In Dubai Dominik conducted an intercultural sales training for Duty Free Shop representatives from different Arabian and Asian countries (in English and French). The client was Philip Morris. The same training (customer dialogue) has been delivered in Frankfurt with European participants.

In Dale Carnegie's biggest training project worldwide for the high-tech tool manufacturer Walter Tools, sales engineers in 17 countries were trained in skills such as listening, presentation, communication under pressure.

In Arvato Bertelsmann's Management Development Program Dominik is currently training project managers to become future leaders and strong negotiators.

Language Fluency:

German, English, French

Education:

Private studies in singing and acting. Journalism.

Personality:

Dominik is a warm, creative and inspiring coach with strong interpersonal skills.

Little Known Fact & Private Life:

Went to Finland at age 19, learned Swedish and sold geography maps to schools. Dominik is married with two daughters and lives in Munich, Germany.